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# [Conventional Classification] General Terms and Conditions for SORACOM Private Network Service

## ARTICLE 1. GENERAL PROVISIONS

## 1.1 Application of General Terms and Conditions

These general terms and conditions as well as the specific regulations (collectively, the "General Terms") govern the use of SORACOM Private Network Service (Conventional) by customers in the USA and Canada. SORACOM GLOBAL, Inc., having its registered office at 800 Bellevue Way NE, 5th Floor, Bellevue, WA 98004, USA, will provide the SORACOM Private Network Service (Conventional) to you according to the SORACOM Private Network Service (Conventional) agreement concluded under the General Terms (such agreement, the "Agreement"). SORACOM GLOBAL, Inc. will hereinafter be referred to as "SORACOM."

### 1.2 Change of General Terms

SORACOM may change the General Terms from time to time. If SORACOM changes the General Terms, SORACOM will notify the Subscriber (defined below) of such change by announcing the change on the website of SORACOM or such other method as may be separately specified by SORACOM. If the Subscriber uses the SORACOM Private Network Service after such notice, the Subscriber shall be deemed to have consented to such change to the General Terms, SORACOM will apply the service fee and other service provision provided in such changed General Terms.

#### 1.3 Definitions

The following terms when used in the General Terms shall have the meanings set forth below.

- "Telecommunications Facility" shall mean the machine, equipment, transmission path or other electrical facilities for telecommunication.
- "Electronic Communication Network" shall mean the transmission line connecting the data transmission place and the data receiving place.
- "Telecommunication Service" shall mean relaying other's communications with the use of Telecommunications Facilities, or providing Telecommunications Facilities to be used for others' communications
- "AWS" shall mean Cloud computing service "Amazon Web service" provided by Amazon Web Services, Inc. ( "AWS company").
- "AWS Customer Agreement" shall mean defining conditions for access and use of AWS prescribed by AWS company.
- "Private Network Service" shall mean Telecommunication services provided to communicate between Subscriber lines of SORACOM Air Global service provided by SORACOM and the following connection points.

- (A) Connection point set by SORACOM necessary for connection with Amazon VPC designated by the Subscriber
- (B) Connection point set by SORACOM necessary for connection with AWS Direct Connect designated by the Subscriber or connection point of AWS hardware VPN designated by SORACOM.
- "VPG" shall mean the virtual gateway which is the connection point set up by SORACOM for connecting the Electronic Communication Network relating to the private network, etc. connecting service.
- "Access Line" shall mean the Telecommunication Service set between VPG and SORACOM Air Global.
- "Amazon VPC" shall mean AWS company provides virtual networks defined by users on the cloud. Amazon Virtual Private Cloud (Amazon VPC).
- "AWS Hardware VPN" shall mean the VPN concentrator on AWS side for VPN connection of Amazon VPC and proprietary network provided by AWS company.
- "AWS Direct Connect" shall mean the network service provided by AWS to establish a connection through a dedicated network line between the user's network and AWS resources.

# ARTICLE 2. SERVICE

## 2.1 <u>Service Content</u>

SORACOM Private Network Service contains the following services.

Service Name	Content		
SORACOM	Private network connection service to provide communication		
Canal Service	between the Amazon VPC designated by the Subscriber and the		
	Access Line using VPG Type-C (Definitions Schedule 1).		
SORACOM	Private network connection service to provide communication		
Direct Service	between the Amazon Direct Connect designated by the Subscriber		
	and the Access Line using VPG Type-D (Definitions Schedule 1).		
SORACOM	Private network connection service to provide communication		
Door Service	between the Amazon Hardware VPN designated by the Subscriber		
	and the Access Line using VPG Type-D (Definitions Schedule 1).		
SORACOM	Private network connection service provided for communication		
Gate Service	within the Access Line and the Access Line between the network of		
	the Subscriber by using the VPG by layer 2 tunneling protocol.		
SORACOM	By analyzing packets passing through the VPG, identification of		
Junction Service	applications and acquisition of statistical information are performed.		
	Also, change the route to send or pass the copy of the packet to the		
	target server.		

#### 2.2 Service Area

- (a) SORACOM shall provide the SORACOM Private Network Service within the area designated on the EU (Frankfurt) region of AWS., provided, that, the Service Area may be different if stated otherwise as specified by SORACOM separately. Even if the user's VPC is a different region, our connection point and VPG will be EU (Frankfurt) region.
- (b) The parties of this Agreement acknowledge that there may be countries or locations within which SORACOM may be restricted from providing the SORACOM Private Network Service due to applicable laws, regulations, decisions, rules or orders ("Restrictions"). During the Term, SORACOM will use reasonable efforts to monitor whether there are any such Restrictions. SORACOM may in its sole discretion and at any time, suspend, discontinue, limit, or modify the SORACOM Private Network Service or impose additional requirements on the provision of the SORACOM Private Network Service, as may be reasonably required to comply with any such Restrictions.
- (c) In no event will SORACOM be required to provide the SORACOM Private Network Service in countries or locations, or in a manner that would be in violation of the Restrictions and its failure to provide the SORACOM Private Network Service due to the Restrictions will not be deemed to be a breach of its obligations under this Agreement.
- (d) In the event that any Restriction, or any change in applicable law, regulation, decision, rule or order materially or adversely affects the delivery of the SORACOM Private Network Service (including the economic viability thereof), SORACOM will notify Subscribers in writing and the parties will negotiate in good faith regarding changes to this Agreement. If the parties cannot reach agreement within 30 days after notification from SORACOM requesting renegotiation, SORACOM may terminate the Agreement upon 30 days' written notice to the Subscriber.

# ARTICLE 3. EXECUTION OF AGREEMENT

## 3.1 <u>Method of Application</u>

Applicants for the SORACOM Private Network Service (each such applicant, an "Applicant") shall apply for the SORACOM Private Network Service via the on-line sign-up in accordance with the procedure specified by SORACOM after the Applicant agrees to the General Terms (such application, the "Application").

#### 3.2 <u>Acceptance of Application</u>

- (a) SORACOM may request the Applicant to submit information necessary for SORACOM to determine whether the Applicant may have failed to make any payment that the Applicant is responsible to pay in relation to the SORACOM Private Network Service. In such case, the Applicant shall promptly submit such information in writing.
  - (b) SORACOM will consent to the Application, except if SORACOM determines that:
    - (i) there is an undue risk that the Applicant may breach the General Terms;
    - (ii) provision of the SORACOM Private Network Service to the Applicant

- carries an undue risk of damage the confidence or profit of SORACOM or other Subscriber (defined in Section 3.3);
- (iii) provision of the SORACOM Private Network Service to the Applicant carries an undue risk of harm to the intellectual property rights, property rights and other rights of SORACOM or a third party;
- (iv) the Applicant damages the relationship of mutual trust between the Applicant and SORACOM, or the Applicant or representative thereof is an Anti-Social Force (defined in Section 17.5);
- (v) the Applicant falls under any of the items of Section 5.1(c) below;
- (vi) SORACOM has terminated the agreement between SORACOM and the Applicant;
- (vii) the Applicant provides any false information to SORACOM;
- (viii) the Applicant designates an unavailable credit card as the method of payment; or
- (ix) the Applicant does not intend to use the SORACOM Private Network Service appropriately.
- (c) Notwithstanding Section 3.2(b), if SORACOM has no capacity in the communication network, SORACOM may postpone or refuse the Application.

#### 3.3 Effectuation of Agreement

The Agreement shall become effective between the Applicant and SORACOM as of the date that SORACOM consents to the Application in accordance with Section 3.2 (the "**Effective Date**", and after Effective Date the Applicant shall be referred to as the "**Subscriber**").

## 3.4 Subscriber ID

- (a) SORACOM will provide the Subscriber with a Subscriber identification number (the "Subscriber ID"), provided, that, the provision of such Subscriber ID does not guarantee that the Subscriber will have continuous use of the SORACOM Private Network Service.
- (b) If there are unavoidable reasons (including but not limited to technical reasons) which impact on the conduct of SORACOM's business in such a way that change of the Subscriber ID is required, SORACOM may change the Subscriber ID.

### 3.5 Account

(a) The Subscriber shall make an account that has an effective e-mail address to use the SORACOM Private Network Service (the "SORACOM Account"). The Subscriber may make only one SORACOM account per e-mail address, unless otherwise expressly provided in the General Terms.

- (b) SORACOM will provide the Subscriber with a Log-in ID (the "Log-in ID") and a Log-in password (the "Log-in Password") to log into the system to use the SORACOM Account provided by SORACOM.
- (c) The Subscriber shall manage and protect the Log-in ID and Log-in Password at the Subscriber's own responsibility, and shall not lend, transfer, or license the Log-in ID and Log-in Password to any third party and shall not use the Log-in ID and Log-in Password for the profit of any third party. The Subscriber shall notify SORACOM immediately in the following cases:
  - (i) The Subscriber discovers or learns of unauthorized use of the SORACOM Account by a third party or the risk of such unauthorized use; or
  - (ii) The Subscriber loses information regarding the SORACOM Account (including but not limited to the Log-in ID or Log-in Password), or such information is stolen by third party.
- (d) The Subscriber is responsible for any event arising from the use of the Subscriber's own SORACOM Account, whether unauthorized use or misuse by the Subscriber, Subscriber's officer, Subscriber's employee, or third party, and SORACOM shall not bear any responsibility in relation to such matters. If SORACOM suffers any damage arising from such use of the SORACOM Account, the Subscriber shall compensate SORACOM for such damage.

## ARTICLE 4. CHANGE OF SUBSCRIBER'S NAME

#### 4.1 Notification of Change of Subscriber's Name

- (a) If the Subscriber changes its name, domicile or residence (for a corporation, its name, location of its principal office, or name of its representative), e-mail address, the billing address, or credit card and any information submitted to SORACOM, or the Subscriber plans to change such information, the Subscriber shall promptly notify SORACOM of the change.
- (b) If the Subscriber notifies SORACOM of a change pursuant to Section 4.1(a), SORACOM may require the Subscriber to submit documents evidencing the change.
- (c) If the Subscriber does not notify SORACOM of any changes required under Section 4.1(a), if SORACOM sends a notice to the domicile or residence (for a corporation, location of its principal office) or e-mail address submitted by the Subscriber, such notice shall deemed delivered to the Subscriber.

## 4.2 <u>Assignment or Transfer of Agreement</u>

- (a) The Subscriber shall not assign, transfer, sublicense or provide as collateral, or otherwise dispose of the right to receive the SORACOM Private Network Service or the SORACOM System (defined in Section 10.1) under the Agreement.
- (b) Notwithstanding Section 4.2(a), if the Subscriber dies, if the successor-at-law of such Subscriber (if plural successor-at-law exist, the successor-at-law who notifies SORACOM first) notifies SORACOM pursuant to the procedure specified by SORACOM separately, such successor-at-law may succeed to the right to receive the SORACOM Private Network Service (limited as specified by SORACOM separately) pursuant to this Agreement. In this case, such

successor-at-law shall succeed to the status of the deceased Subscriber under this Agreement (including the obligations of the deceased Subscriber).

(c) SORACOM may assign and transfer rights and obligations under this Agreement without Subscriber's consent (i) in connection with a merger, acquisition or sale of all or part of SORACOM's assets, or (ii) to any affiliate or as part of a corporate reorganization; and effective upon such assignment or transfer, the assignee/transferee is deemed substituted for SORACOM as a party to this Agreement and SORACOM is fully released from all of its obligations and duties to perform under this Agreement. Subject to the foregoing, this Agreement will be binding upon, and inure to the benefit of the parties and their respective permitted successors and assigns.

## ARTICLE 5. USE RESTRICTION

#### 5.1 <u>Use Restriction</u>

- (a) If a natural disaster, incident or any other emergency situation occurs or is likely to occur, SORACOM may restrict the use of the SORACOM Private Network Service by the Subscriber in order to give priority to communications whose content are necessary for the prevention of or relief from calamities, for the securing of transportation, communications or electric power supply, the maintenance of public order or any other public interest.
- (b) If SORACOM detects any significant and/or continuous signal or transmission using a communication procedure or application which occupies the communication band used by SORACOM, SORACOM may control the transmission rate and traffic of such signal or transmission by controlling the communication band allocated to such signal or transmission.
- (c) SORACOM may suspend or limit the use of the SORACOM Private Network Service by the Subscriber, if:
  - (i) the Subscriber delays in performing or fails to perform any payment obligation or any other obligation under the Agreement;
  - (ii) the Subscriber gives a false information to SORACOM;
  - (iii) SORACOM deems that the Subscriber violates Section 11.1 below;
  - (iv) the Subscriber falls under any of the items of Section 3.2;
  - (v) the credit card account designated by the Subscriber is invalid, unavailable or cannot be used or recognized; or

#### 5.2 <u>Disconnection of Transmission</u>

- (a) If any of the following events occur, SORACOM may disconnect the Session with respect to SORACOM Private Network Service transmissions.
  - (i) If SORACOM deems the Session (meaning the state of the Subscriber channel which can perform data transmissions, the same shall apply hereinafter) has been data communication enabled for more than 7 days;
  - (ii) If SORACOM deems excess data communication has been performed

in the same Session;

- (iii) If SORACOM detects any errors in the terminal device connected to the Subscriber channel:
- (iv) If SORACOM deems there is a risk of disturbances in smooth provision of SORACOM Private Network Service; or
- (v) If SORACOM receives a suspension order for radio wave transmission from a supervisory authority.

#### 5.3 <u>Suspension of Use of Service</u>

Upon the Subscriber's request, SORACOM shall suspend (meaning preventing the Subscriber ID from being temporarily available without diverting such Subscriber ID to a third party) provision of the SORACOM Private Network Service to such Subscriber, provided that the period of such suspension shall not be longer than 1(one) year, and SORACOM shall not bear responsibility to secure, maintain or provide any information (including but not limited to the SORACOM Account of such Subscriber) after one (1) year from the starting day of such suspension.

#### 5.4 Suspension of Service

- (a) SORACOM may suspend provision of the SORACOM Private Network Service if:
  - (i) there are unavoidable reasons requiring maintenance or construction of SORACOM's Telecommunications Facility or system;
  - (ii) a telecommunication carrier suspends provision of telecommunication services to SORACOM;
  - (iii) a cloud service provider suspends provision of cloud services to SORACOM; or
  - (iv) SORACOM changes the Subscriber ID under Section 3.4(b).
- (b) If SORACOM suspends the provision of the SORACOM Private Network Service according Section 5.4(a), SORACOM will announce such suspension on SORACOM's website in advance except in cases of urgent necessity.

#### 5.5 Discontinuation of Service

If there are unavoidable reasons (including but not limited to technical reasons), SORACOM may discontinue provision of the SORACOM Private Network Service in whole or part.

# ARTICLE 6. TERMINATION OF THIS AGREEMENT

#### 6.1 Termination by Subscriber

(a) The Subscriber may terminate this Agreement by giving notification to SORACOM according to the method specified by SORACOM separately. In this case, such termination shall

take effect on the date specified by SORACOM beforehand or on the date designated by the Subscriber in such notification, whichever is later.

(b) Notwithstanding the preceding paragraph, if the SORACOM Private Network Service becomes unavailable in accordance with Section 5.1, 5.2, or 5.4, the Subscriber may terminate this Agreement by giving notification to SORACOM according to the method specified by SORACOM separately on the date designated by the Subscriber in such notification.

#### 6.2 Termination by SORACOM

- (a) SORACOM may terminate the Agreement in the following situations, in which case SORACOM will give the Subscriber reasonable notice of such termination.
  - (i) SORACOM has suspended or restricted use of the SORACOM Private Network Service to the Subscriber under Section 5.1 and the cause of such suspension or restriction has not been resolved by the Subscriber;
  - (ii) any of the items of Section 5.1 apply and SORACOM deems such fact seriously impedes performance of SORACOM's business;
  - (iii) a telecommunication carrier terminates the agreement between SORACOM and the telecommunication carrier regarding the provision to SORACOM of telecommunication services; or
  - (iv) a cloud provider terminates the agreement between SORACOM and the cloud provider regarding provision to SORACOM of cloud services.
- (b) If the SORACOM Private Network Service is discontinued according to Section 5.5, the Agreement is terminated on the date of such discontinuation.

# ARTICLE 7. RESPONSIBILITY

#### 7.1 Confidentiality

After the Application, SORACOM and the Subscriber (before execution of the Agreement, the Applicant, hereinafter the same shall apply in this Section) shall keep confidential the other party's technical, management and any other non-public information acquired from other party, and shall not use such information except for provision or use of the SORACOM Private Network Service; provided, however, that SORACOM and the Subscriber may disclose such other party's information to the extent necessary to comply with any law or direction, regulation or order of a court, supervisory authority or any other public institution authorized to regulate SORACOM or the Subscriber. Even if SORACOM and the Applicant do not enter into the Agreement, or the Agreement is ended by termination or any other reason, this Section shall survive.

#### 7.2 Maintenance of Confidence

In using the SORACOM Private Network Service, the Subscriber shall not act in any way to lose the confidence of SORACOM.

## 7.3 <u>Notification of Necessary Information</u>

- (a) If an event listed in Section 12.5 (ii) through (vi) occurs, the Subscriber shall promptly notify SORACOM of such fact in writing.
- (b) SORACOM may require the Subscriber to submit information necessary for SORACOM to determine whether the Subscriber may have failed to make any payment that the Subscriber is responsible to pay in relation to the SORACOM Private Network Service. In this case, Section 3.2 shall apply *mutatis mutandis*.
  - (c) SORACOM shall promptly notify the Subscriber if any of the following occurs.
    - (i) suspension or discontinuation of SORACOM's telecommunication business;
    - (ii) cancellation of registration or filing, etc. necessary for SORACOM's telecommunications business by supervisory authority;
    - (iii) restriction of the SORACOM Private Network Service under to ARTICLE V;
    - (iv) change, extension or removal of the Telecommunications Facility which may affect the condition of the SORACOM Private Network Service; or
    - (v) dissolution of SORACOM.

# ARTICLE 8. PROVISION BY SUBSCRIBER

### 8.1 <u>Precondition of Providing</u>

If the Subscriber registers for the SORACOM Partner Space (meaning the program which SORACOM provide via the website of SORACOM as the SORACOM Partner Space), concludes any agreement specified by SORACOM and performs any other procedure specified by SORACOM, the Subscriber may provide telecommunication services based on the SORACOM Private Network Service to third parties as the Subscriber's own service (such third party, the "Subscriber's Customer"). In such case, the Subscriber shall bear all responsibility in relation to such service provided by the Subscriber. The Subscriber is responsible for the Subscriber's Customer's compliance with the term and conditions of the Agreement and any breach of the Agreement by the Subscriber's Customer shall be deemed as a breach by the Subscriber thereof.

#### 8.2 Report of Number of Subscriber's Customer

Upon SORACOM's request, the Subscriber shall report to SORACOM the number of contracts that the Subscriber has concluded with Subscriber's Customers with respect to any telecommunication service based on the SORACOM Private Network Service in accordance with the method specified by SORACOM.

## 8.3 <u>Use of Trademark</u>

In the case that the Subscriber provides a telecommunication service to an Subscriber's Customer pursuant to Section 8.1, if the Subscriber desires to use SORACOM's trademark, the Subscriber shall obtain SORACOM's consent in writing to do so before using SORACOM's

trademark, and shall comply with any other conditions relating to the use of SORACOM's trademark specified by SORACOM separately.

#### 8.4 <u>Identity Verification</u>

In the case that the Subscriber provides telecommunication services to any Subscriber's Customers pursuant to Section 8.1, the Subscriber is responsible for performing and shall perform personal indemnification of Subscriber's Customer. SORACOM shall not bear any responsibility in relation to dealing with such matters.

#### 8.5 <u>Explanation of Service Condition</u>

- (a) The Subscriber is responsible for explaining and shall explain to Subscriber's Customers all conditions, etc. with respect to such telecommunication service. SORACOM shall not bear any responsibility in relation to such explanation.
- (b) In the case that the Subscriber provides telecommunication services to any Subscriber's Customers pursuant to Section 8.1, the Subscriber is responsible for dealing and shall deal with all inquiries about the communication charge or service contents, request of repair or recovery and any complaints from the Subscriber's Customer or any other third party. SORACOM shall not bear any responsibility in relation to dealing with such matters.

# ARTICLE 9. **TELECOMMUNICATION**

#### 9.1 <u>Conditions of Telecommunication</u>

- (a) The conditions of telecommunication related to Private network Service are based on this contract, as well as the terms and conditions of the Access Line as the partner of communication and the AWS customer agreement.
- (b) Subscriber can not use the Private network service when the Access Line can not be used by the contract terms of the telecommunications carrier providing the Access Line or the AWS customer agreement.
- (c) SORACOM do not guarantee the quality of communication related to telecommunication equipment connected via connection point.
- (d) SORACOM shall provide SORACOM Canal Service and SORACOM Direct Service and SORACOM Junction Service only in the section from SORACOM Air Global to VPG and telecommunication between VPG. Subscriber shall be in accordance with the contractual terms and conditions of the Access Line and the AWS customer agreement of the other party It shall be established by the Subscriber.
- (e) SORACOM shall provide SORACOM Door Service and SORACOM Junction Service only in the section from SORACOM Air Global to the end point of AWS hardware VPN. Telecommunication between the AWS hardware VPN and Subscriber shall be in accordance with the terms of the contract concerning the partner Access Line and AWS customer agreement.

- (f) Subscriber can not add the Peering function to SORACOM Canal Service , SORACOM Direct Service, SORACOM Door Service beyond the upper limit specified separately by SORACOM.
- (g) Subscriber can not set a packet transmission destination to SORACOM Junction Service beyond the upper limit specified separately by SORACOM.
- (h) Telecommunication between Subscriber and VPG is performed according to the method defined by SORACOM.

## ARTICLE 10. USE OF SORACOM SYSTEM

#### 10.1 Providing SORACOM System

SORACOM shall provide the Subscriber with a console system (the "SORACOM System") for the SORACOM Private Network Service through the SORACOM Web site (the "SORACOM Site").

#### 10.2 Connecting to SORACOM Site

If the Subscriber connects to the SORACOM Site, the Subscriber shall connect at its own expense and responsibility. Even if the connection is interrupted by failure of the telecommunication network or wireless LAN, SORACOM shall not bear any responsibility for such failure or any damages arising from such failure.

#### 10.3 Use Conditions for SORACOM System

- (a) The Subscriber shall use the SORACOM System only for use the SORACOM Private Network Service in the normal way and in compliance with laws and regulations, as well as by using the due care of a prudent manager.
- (b) SORACOM may change the information provided by the SORACOM Site (the "SORACOM Information") and any other contents of the SORACOM Site without prior notification to the Subscriber. If such change is material, as determined by SORACOM, SORACOM shall notify the Subscriber beforehand.

## ARTICLE 11. PROHIBITED ACTS

## 11.1 <u>Prohibited Acts</u>

In addition to any other provision of the General Terms, the Subscriber shall not:

- (i) use the terminal device in any way that is not in compliance with the technical standards established by the applicable laws and regulations equivalent to the Federal Communications Commission (FCC) rules or the CE Marking (CE Mark) for Radio Telecommunications Equipment;
- (ii) use the terminal device not supported by SORACOM Private Network Services;

- (iii) perform any act prohibited by the telecommunication carrier(s);
- (iv) perform any act (including but limited to prohibition of data transmission to another country or prohibition of permanent roaming) prohibited by the applicable laws and regulations in the countries where the Subscriber uses SORACOM Private Network Services;
- (v) subject the apparatus or system for the SORACOM Private Network Service to excessive data loads by generating continuous traffic exceeding the limits specified by SORACOM separately;
- (vi) use the SORACOM Private Network Service for child prostitution, viewing or acquiring child pornography or sending nuisance e-mail or any other purpose that SORACOM regards as inappropriate;
- (vii) assign, transfer, sublet or provide as collateral, or otherwise dispose of all or part of SORACOM Information;
- (viii) reproduce all or part of SORACOM Information for the use of third party
- (ix) let a third party (excluding Subscriber's Customers) use SORACOM System and SORACOM Information;
- (x) modify or tamper with SORACOM Information;
- (xi) use SORACOM Information for any product or service provided by a third party;
- (xii) use SORACOM Information for any product or service that infringes on SORACOM's or any third party's intellectual property rights;
- (xiii) file application of intellectual property rights based on the SORACOM Information;
- (xiv) attack the storage server of SORACOM Information by using unauthorized access or a computer virus;
- (xv) reverse engineer, decompile, reverse assemble or otherwise analyze the SORACOM System; or
- (xvi) let a third party perform any of the respective acts of the preceding paragraph (xv).

## ARTICLE 12. SERVICE FEE

### 12.1 Service Fee

The service fee for use of the SORACOM Private Network Service consists of the basic fee, additional function fee and any other procedure fees (the "Service Fee"). The rate and the method of calculation of the Service Fee shall be as provided in Schedule 1.

#### 12.2 Payment Obligation

- (a) The Subscriber shall bear the obligation to pay the Service Fee to SORACOM from the day when SORACOM starts to provide the Subscriber with the telecommunication channel pursuant to this Agreement.
- (b) In the case that the Subscriber receives any additional service from SORACOM, the Subscriber shall bear the obligation to pay the fee to SORACOM pursuant to Schedule 1 from the day when SORACOM starts to provide the Subscriber with such additional service.
- (c) After SORACOM commences providing the Subscriber with the telecommunication channel pursuant to this Agreement, even if the Subscriber cannot use the SORACOM Private Network Service, or does not use the SORACOM Private Network Service according to Section 5.3, 5.4, or 5.1(c), the Subscriber shall bear the obligation to pay the basic fee (including universal service fee) and additional function fee to SORACOM.

## 12.3 Method of Payment

The Subscriber shall pay the Service Fee and any other fees to be paid to SORACOM under this Agreement according to the method specified by SORACOM by the day designated by SORACOM.

#### 12.4 Interest for Delay

If the Subscriber does not pay the Service Fee or any other payment (excluding interest for delay) under the Agreement by the due date of payment, the Subscriber shall, with respect to the period commencing from the day immediately after the due date of payment to the before day when the payment is made, pay the amount of money obtained by multiplying the such unpaid amount by 14.6% per annum (prorated on the basis of a 365-day year).

#### 12.5 Acceleration

If any of the following events occur, the Service Fee and any other payment to be made under the Agreement shall become due and payable, and in such case the Subscriber shall pay such payment to SORACOM immediately. Unless the following event is resolved, upon request of SORACOM, the Subscriber shall immediately perform the above payment obligations.

- (i) If SORACOM deems that the Subscriber is insolvent;
- (ii) If a procedure of bankruptcy, company reorganization, civil rehabilitation and other insolvency procedure based on laws and regulations is commenced against the Subscriber;
- (iii) If a bill or check issued by the Subscriber is dishonored;
- (iv) If an order or notice of provisional attachment, provisional disposition, provisional disposition for provisional registration,

preservative attachment, attachment, compulsory execution, preservative disposition, petition of auction sale or disposition for nonpayment of tax and public charges has been issued with respect to the assets owned by the Subscriber;

- (v) If a supervisory authority cancels the registration or notification necessary for Subscriber's telecommunications business;
- (vi) If the Subscriber discontinues the whole of its telecommunication business;
- (vii) If the Subscriber is ceases to exist; or
- (viii) If any event that significantly impedes the Subscriber' business occurs.

# ARTICLE 13. MAINTENANCE

#### 13.1 Repair or Recovery

- (a) If the telecommunication equipment or system installed by SORACOM breaks down or is lost, SORACOM shall repair or replace such equipment or system promptly. Provided, however, that SORACOM has no obligation to perform such repair or replacement within 24 hours.
- (b) If SORACOM repairs or replaces the telecommunication equipment or system installed by SORACOM, SORACOM may change the Subscriber ID.

# ARTICLE 14. INTELLECTUAL PROPERTY

## 14.1 <u>Intellectual Property</u>

The patent, utility model right, design right, copyright, knowhow and any other intellectual property, and the data of the demonstration experiment and any other data related to the SORACOM Private Network Service, the SORACOM System, the SORACOM Information or the accessorial services thereof (including Additional Functions listed in Article 18; the same applies hereinafter) belong to SORACOM. Nothing in this Agreement or the disclosure of information to the Subscriber by SORACOM in relation to the SORACOM Private Network Service, the SORACOM System, the SORACOM Information or the accessorial services thereof shall be construed, by implication, estoppel or otherwise in any sense, as a license, granting or transferring SORACOM's patent, utility model right, design right, copyright, knowhow or any other intellectual property to the Subscriber or any other third party.

# ARTICLE 15. DISCLAIMER OF WARRANTIES

### 15.1 <u>Disclaimer of Warranties</u>

THE SUBSCRIBER AGREES THAT THE SORACOM PRIVATE NETWORK SERVICE, THE SORACOM SYSTEM AND THE ACCESSORIAL SERVICES THEREOF PROVIDED

ACCORDING TO THIS AGREEMENT SHALL BE PROVIDED ON AN "AS-IS" BASIS. TO THE EXTENT PERMITTED BY LAW, SORACOM DISCLAIMS ALL REPRESENTATIONS AND WARRANTIES, WHETHER EXPRESS OR IMPLIED, WITH RESPECT TO THE SORACOM PRIVATE NETWORK SERVICE, THE SORACOM SYSTEM, THE SORACOM INFORMATION OR THE ACCESSORIAL SERVICES THEREOF, INCLUDING, WITHOUT LIMITATION, ANY WARRANTIES OF QUALITY, CONSISTENCY OF SERVICE, NON-MISTAKE, NON- INFRINGEMENT OF THIRD PARTY'S RIGHT, FITNESS FOR ANY PARTICULAR PURPOSE.

# ARTICLE 16. INDEMNIFICATION

#### 16.1 Indemnification

SORACOM and the Subscriber shall, except as otherwise provided, indemnify the other party for all damages as a result of its own breach of the General Terms.

## 16.2 Limitation of Liability

- (a) If the SORACOM Private Network Service, the SORACOM System, the SORACOM Information or the accessorial services thereof become unavailable due to any cause imputable to a third party (including but not limited to telecommunication carrier(s) or cloud provider(s)), SORACOM shall not bear any responsibility in relation to such matter.
- (b) If the SORACOM Private Network Service becomes completely unavailable due to a cause imputable to SORACOM for a period of 24 hours or longer (the "Unavailable Time") commencing from the time when SORACOM recognizes the SORACOM Private Network Service has reached such status, upon the Subscriber's request, SORACOM shall reduce the Service Fee according to the number of days obtained by dividing the Unavailable Time by 24 (rounding down decimals) from the Service Fee charged to such Subscriber, provided that, if the Subscriber does not request within three months after the date on which the Subscriber becomes aware of such Unavailable Time, SORACOM deems that such Subscriber waives the right to request such reduction.
- (c) In any case where SORACOM is liable to compensate the Subscriber for damage, SORACOM's liability shall not exceed the Service Fee of the month of in which the day falls when such damage occurs, and in no event shall SORACOM have any liability to the subscriber under or in connection with this agreement for:
  - (i) loss of actual or anticipated income or profits;
  - (ii) loss of goodwill or reputation;
  - (iii) loss of anticipated cost savings;
  - (iv) loss of data; or
  - (v) any indirect or consequential loss or damage of any kind howsoever arising and whether caused by tort (including negligence), breach of contract or otherwise, whether or not such loss or damage is foreseeable, foreseen or known.
- (d) Notwithstanding the provisions of the preceding paragraph, if the SORACOM Private Network Service becomes unavailable due to a cause imputable to telecommunication carrier or cloud provider, SORACOM will compensate the Subscriber for damage (limited to actual and

ordinary damage, and excluding lost profit and indirect damages) up to the amount received from such telecommunication carrier or cloud provider as compensation for such damage.

- (e) SORACOM shall not bear any responsibility for lost profits arising out of the use of the SORACOM Private Network Service, costs incurred in relation to repair of any fault, request to repair any fault, or dealing with any inquiry in relation to any fault in the SORACOM Private Network Service, or any complaints from the Subscriber's Customer or any other third party. The Subscriber shall not in any circumstance claim such lost profits or costs against SORACOM.
- (f) In the case where the Telecommunications Facility or system is repaired or recovered, there is a possibility that information stored in the Telecommunications Facility or system may be altered or lost. SORACOM shall not bear any responsibility for damages arising from such alteration or loss, provided, that, this shall not apply to any damage arising from SORACOM's willful misconduct or gross negligence.

### ARTICLE 17. MISCELLANEOUS

## 17.1 <u>Posting this Agreement</u>

SORACOM will post the latest General Terms on SORACOM's website.

#### 17.2 Privacy Policy

SORACOM will specify the policy for processing Subscribers' personal information (the "**Privacy Policy**"), and post the Privacy Policy on SORACOM's website.

#### 17.3 Force Majeure

No delay, failure or default in performance of any obligations in this Agreement shall constitute a breach of this Agreement, to the extent that such failure to perform, delay or default arises out of a cause beyond the control of and without the negligence of the party otherwise chargeable with failure, delay or default, including but not limited to action or inaction of governmental, civil or military authorities, fire, strike, lockouts or other labor dispute, flood, war, riots, earthquake, natural disaster, breakdown of public common carrier or communications facilities; computer malfunction.

#### 17.4 <u>Notification of Information for Telecommunication Carrier</u>

If the Subscriber sends an SMS, and the telecommunication carrier which owns or operates the telecommunication line on which the SMS transmission was sent deems sending such SMS a prohibited act upon the request by such telecommunication carrier's user, the Subscriber agrees that such telecommunication carrier may notify SORACOM and other telecommunication carriers of such Subscriber's Subscriber ID, such SMS time of receipt, content of such SMS and any other information related to such SMS that the telecommunication carrier sees fit.

#### 17.5 Terminating and rejecting relations with Anti-social Forces

Subscriber acknowledges and agrees that, since SORACOM affiliates are Japanese companies, SORACOM must comply with the relevant rules, regulations and standards which purport to eliminate any relationship with "Anti-Social Forces" (meaning violent gangs, yakuza, mafia or other violent, blackmailing, or intimidatory groups or people who for political, religious or

other ideological or economic purposes engage in anti-social activities or behavior including, but not limited to "Organized Crime Groups" or "Organized Crime Group Members" (as respectively defined in Article 2, items (ii) and (vi) of the Prevention of Unjust Acts by Organized Crime Group Members Act of Japan. The same shall apply hereafter.). As a part of such compliance, Subscriber shall ensure that at all times it and its officers, employees and any shareholders in the Subscriber:

- (i) do not and will not have any relationship or connection with any Anti-Social Forces:
- (ii) are not and will not become involved in any financial dealings with or provide any financial assistance to any Anti-Social Forces for any reason whatsoever; and/or
- (iii) (do not and will not employ, hire or otherwise engage any person who is a member of any Anti-Social Force or appoint such person to any directorship or officer position.

#### 17.6 Severability

If any provision in this Agreement is found to be invalid or unenforceable, then the meaning of such provision shall be construed, to the extent feasible, so as to render the provision enforceable, and if not feasible.

## 17.7 <u>Dispute Resolution</u>

Any dispute arising out of or in connection with this Agreement, including any question regarding its existence, validity or termination, shall be referred to and finally resolved by arbitration administered by the American Arbitration Association ("AAA") in accordance with its Commercial Arbitration Rules. AAA will apply the rules in force when the application for arbitration is submitted. SORACOM and the Subscriber will appoint 1 arbitrator each. AAA will appoint 1 additional arbitrator who will be chairman of the arbitration tribunal. If either SORACOM or the Subscriber fails to appoint an arbitrator no later than 30 days after submitting an application for arbitration or receiving notice of arbitration, AAA will also appoint that arbitrator. The arbitration proceedings will take place in Settle, Washington, and the language of the proceedings will be English.

## 17.8 Governing law

The General Terms and the Agreement shall be governed by and interpreted in accordance with the laws of Washington State, USA. However, the conflict of laws rules must be disregarded to the extent that such rules are non-mandatory.

# ARTICLE 18. ADDITIONAL FUNCTION

#### 18.1 Peering function

The Subscriber may use the Peering function in combination with the VPG Type-C or Type-D Service. The Peering function enables Subscriber to connect the VPG and the Amazon VPC used by the Subscriber.

#### 18.2 <u>VIF function</u>

The Subscriber may use the VIF function in combination with the VPG Type-D Service. The VIF function enables Subscriber to connect the VPG and the AWS Direct Connect used by the Subscriber.

#### 18.3 <u>VPN function</u>

The Subscriber may use the VPN function in combination with the VPG Type-D Service. The VPN function enables Subscriber to connect the VPG and the Subscriber's network used by AWS Hardware Virtual Private Gateway.

#### 18.4 <u>Junction mirroring function</u>

The Subscriber may use the Junction mirroring function in combination with the VPG Type-C or Type-D Service. The Junction mirroring function enables Subscriber to send copies of packets that pass through that VPG to the destination specified by the Subscriber.

#### 18.5 <u>Junction redirection function</u>

The Subscriber may use the Junction redirection function in combination with the VPG Type-C or Type-D Service. The Junction redirection function enables Subscriber to customize data routing so that a packet passing through the Subscriber's VPG always passes through a specified server.

## 18.6 <u>Junction inspection function</u>

The Subscriber may use the Junction inspection function in combination with the VPG Type-C or Type-D Service. The Junction inspection function enables Subscriber to analyzes packets passing through the VPG and provides application discrimination and reporting of the statistical information.

#### 18.7 <u>VPG fixed global IP address option</u>

The Subscriber may use the VPG fixed global IP address option in combination with the VPG Type-C or Type-D Service. The VPG fixed global IP address option enables Subscriber to set a fixed global IP address in the Internet gateway of that VPG.

#### 18.8 Other conditions for Additional Function

The Subscriber shall use the Additional Functions set forth in this Article 18 according to the method of use and other service provision conditions posted by SORACOM on the SORACOM Site.

Schedule 1

Service Fee

#### **General Provisions**

- (a) SORACOM will calculate the Service Fee for each period from 0:00 (UTC) on the first day of every month to 23:59 (UTC) on the last day of the every month.
- (b) SORACOM will calculate the Service Fee charged per day for the period from 0:00 am (UTC) each day to 23:59 (UTC) on the next day.
- (c) If the period when the Subscriber starts a telecommunication or session is different from the period when the Subscriber finishes such telecommunication or session, SORACOM may calculate the fee to be charged by a method specified by SORACOM separately.
- (d) Notwithstanding the provisions of the preceding paragraph, if SORACOM determines it necessary in its sole discretion, SORACOM may calculate the Service Fee based on a different period.
- (e) SORACOM will round up fractions less than 0.01USD resulting from the Service Fee calculation.
- (f) If the monthly Service Fee is less than 0.5USD or there are unavoidable reasons which impact on the conduct of SORACOM's business, SORACOM may require the Subscriber to pay an amount as the Service Fee that equals the sum of more than two months total of Service Fees on or before the day designated by SORACOM. If the monthly Service Fee is less than 0.5USD, SORACOM may round up fractions less than 0.5USD.
- (g) The Service Fee charged by SORACOM does not include any taxes, duties or other government charges.

## 1. Basic Fee

## (1) Fee

Service Name (Size)	Basic Fee per hour	
VPG Type-C Service (Small)	0.5USD	
VPG Type-C Service (Medium)	1USD	
VPG Type-C Service (Large)	3USD	
VPG Type-D Service (Small)	3USD	
VPG Type-D Service (Medium)	6USD	
VPG Type-D Service (Large)	18USD	
Junction Service	0.15USD	

Basic Fee for VPG Type-C / VPG Type-D service include Fee for 1 connection of Peering function / VIF function / VPN function.

The limitations of the number of lines and the number of SORACOM Beam / Funnel / Funk requests according to the size of VPG are as follows.

Size	Maximum number of lines	Maximum number of requests
Small	1,000	30 (requests/sec)
Medium	3,000	90 (requests/sec)
Large	10,000	300 (requests/sec)

## 2. Additional Function Fee

## (1) Peering Function

(a) Fee

	per one Peering
	Fee per hour
Peering Function	0.1USD

## (2) VIF Function

per one VIF function

	Fee per hour
VIF Function	0.1USD

## (3) VPN Function

per one VPN function

	Fee per hour
VPN Function	0.1USD

## (4) Junction Mirroring Function

per one Junction Mirroring function

	Fee per hour
Junction Mirroring Function	Free (It is included in the Junction service basic fee.)

## (5) Junction Redirection Function

per one Junction Inspection function

	per one sametion inspection ranction
	Fee per hour
Junction Redirection Function	Free (It is included in the Junction service basic fee.)

## (6) Junction Inspection Function

per one Junction Inspection function

	Fee per hour
Junction Inspection Function	1USD (Up to 10,000 lines per billing unit time)

## (7) VPG fixed global IP address option

per one VPG fixed global IP address option

	per one vi o intea greeur ir address option
	Fee per hour
VPG fixed global IP address	0.15USD
option	

## 3. Procedure Fee

Туре	Fee	Timing of Payment
VPG Type-C	9.8USD per one SIM	When the Agreement is entered into
Contract Fee		between SORACOM and the Subscriber
VPG Type-D	98USD per one SIM	When the Agreement is entered into
Contract Fee		between SORACOM and the Subscriber
VPG setting	98USD per one VPG	When the Subscriber asks SORACOM to
operation Fee		change VPG settings